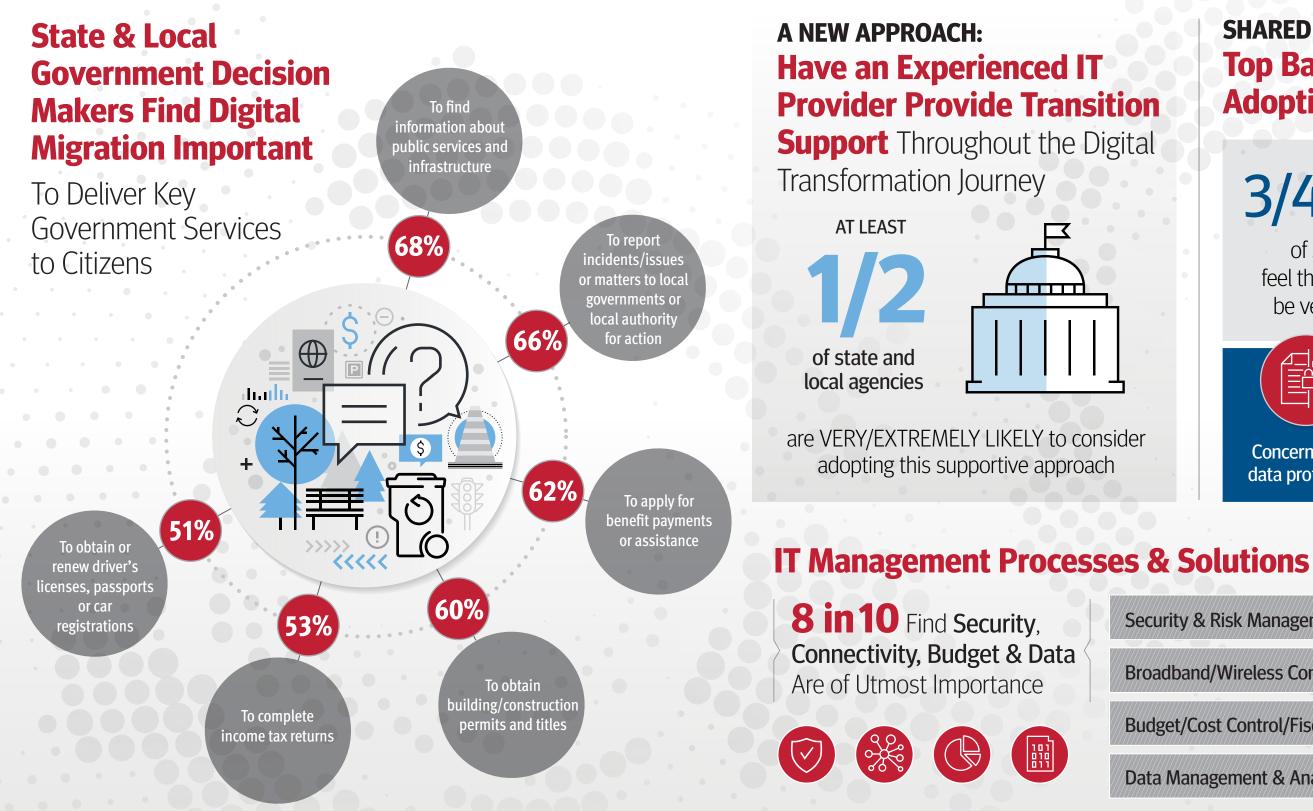
## **Digital Transformation and Infrastructure Modernization for Governments**



A blind online survey included 200 state and local government decision makers. Nearly two-thirds (62%) identified as program leader/director/manager. 45% identified as IT decision makers (e.g. CIO, CTO, Application Director, Infrastructure Manager, etc.) and 17% identified as Chief Information Security Officer or equivalent.

© 2018 Market Connections, Inc. | www.marketconnectionsinc.com

## SHARED SERVICES: **Top Barriers Inhibiting Adoption**



of state & local agencies feel the following barriers could be very/extremely impactful:



Market Connections<sup>®</sup>

Research vou can act on

y & Risk Management	86%
and/Wireless Connectivity	82%
/Cost Control/Fiscal Management	80%
anagement & Analytics	<b>79%</b>



DELLEMC PARTNER TITANIUM